"Ziraat Bank Azerbaijan" Open Joint Stock Company

International Financial Reporting Standards Financial Statements and Independent Auditors' Report

**31 December 2016** 

# **CONTENTS**

# INDEPENDENT AUDITORS' REPORT

# FINANCIAL STATEMENTS

Stat	tement of Financial Position	
	tement of Profit or Loss and Other Comprehensive Income	
	tement of Changes in Equity	
	tement of Cash Flows	
Not	tes to the Financial Statements	
1	Introduction	
2	Operating Environment of the Bank	
3	Summary of Significant Accounting Policies	6
4	Critical Accounting Estimates, and Judgements in Applying Accounting Policies	11
5	Adoption of New or Revised Standards and Interpretations	12
6	Standard and Interpretations Issued but not Yet Adopted	
7	Cash and Cash Equivalents and Mandatory Cash Balances with CBAR	17
8	Due from Banks	
9	Available-for-sale Investments	19
10	Loans and Advances to Customers	20
11	Premises, Equipment and Intangible Assets	23
12	Other Assets	
13	Due to Banks	24
14	Customer Accounts	24
15	Other Liabilities	25
16	Share Capital	25
17	Interest Income and Expense	26
18	Fee and Commission Income and Expense	26
19	Administrative and Operating Expenses	27
20	Income Taxes	27
21	Earnings per Share	28
22	Financial Risk Management	28
23	Management of Capital	34
24	Contingencies and Commitments	35
25	Fair Value of Financial Instruments	
26	Presentation of Financial Instruments by Measurement Category	38
27	Related Party Transactions	3.9



Audit, Tax and Consulting Demirchi Tower, 16th floor Khojaly Avenue, 37 AZ1025, Baku Azerbaijan

T: + 994 (12) 404 7 666 F: + 994 (12) 404 7 667

office@bakertilly.az www.bakertilly.az

#### INDEPENDENT AUDITORS' REPORT

To the Shareholders and Management Board of "Ziraat Bank Azerbaijan" Open Joint Stock Company:

#### Opinion

We have audited the financial statements of "Ziraat Bank Azerbaijan" Open Joint Stock Company (the "Bank"), which comprise the statement of financial position as at 31 December 2016, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2016 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the audit of the Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Matter

The financial statements of the Bank for the year ended 31 December 2015 were audited by another auditor who expressed an unqualified opinion on those financial statements.

# Responsibilities of Management and the Audit Committee for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Bank's financial reporting process.



## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
  is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern:
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events in
  a manner that achieves fair presentation.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Azerbaijan

14 April 2017

Baku, the Republic of Azerbaijan

In thousands of Azerbaijani Manats	Notes	31 December 2016	31 December 2015
			20.0
ASSETS			
Cash and cash equivalents and mandatory	_		
cash balances with CBAR	7	44,297	13,417
Due from banks	8	10,898	61,683
Available-for-sale investments	9	4,540	
Loans and advances to customers	10	53,724	10,379
Premises and equipment	11 .	13,447	1,476
Intangible assets	11	2,280	252
Deferred income tax asset	20	21	37
Other assets	12	1,612	2,162
TOTAL ASSETS		130,819	89,406
LIABILITIES			
Due to banks	13	17,948	23,125
Customer accounts	14	53,053	12,259
Current income tax liability		=	563
Other liabilities	15	534	148
TOTAL LIABILITIES		71,535	36,095
EQUITY			
Share capital	16	50,000	50,000
Retained earnings		9,284	3,311
		0,204	
TOTAL EQUITY		59,284	53,311
TOTAL LIABILITIES AND EQUITY		130,819	89,406

Approved for issue and signed on behalf of the Board of Directors on 14 April 2017.

Avni Demirchi Chairman of the Board of Directors

Ziraat Bank

Vugar Rafiyev Finance Director

In thousands of Azerbaijani Manats	Notes	2016	2015
Interest income Interest expense	17 17	8,781 (1,589)	4,786 (407)
Net interest income Provision for impairment losses on interest bearing assets	10	<b>7,192</b> (135)	<b>4,379</b> (788)
Net interest income		7,057	3,591
Fee and commission income Fee and commission expense Gains less losses from trading securities Gains less losses from trading in foreign currencies Foreign exchange translation gains less losses Provision for possible guarantee losses Other income Administrative and operating expenses	18 18	909 (165) - 3,282 893 (311) 9 (4,180)	114 (14) (37) 233 2,397 (5) 40 (2,166)
Profit before tax Income tax expense	20	<b>7,494</b> (1,521)	<b>4,153</b> (842)
PROFIT FOR THE YEAR		5,973	3,311
Total comprehensive income for the year		5,973	3,311
Earnings per share for profit attributable to the owners of the Bank, basic and diluted (expressed in AZN per share)	21	119.46	66.22

	Attributable to e	3ank	
In thousands of Azerbaijani Manats	Share Capital	Retained earnings	Total
Balance at 1 January 2015	50,000	-	50,000
Profit and other comprehensive income for the year	-	3,311	3,311
Balance at 31 December 2015	50,000	3,311	53,311
Profit and other comprehensive income for the year	-	5,973	5,973
Balance at 31 December 2016	50,000	9,284	59,284

In thousands of Azerbaijani Manats	Notes	2016	2015
Cash flows from operating activities			
Interest received		8,803	4,299
Interest paid		(1,558)	(199)
Fees and commissions received		909	114
Fees and commissions paid		(165)	(13)
Income received from trading in foreign currencies		3,282	233
Staff costs paid		(2,025)	(1,361)
Administrative and operating expenses paid		(1,421)	(574)
Income tax paid		(3,529)	(316)
Other income received		8	40
Cash flows from operating activities before changes in operating assets and liabilities		4,304	2,223
Not (ingress) (degrees in			
Net (increase)/decrease in: - mandatory cash balances with CBAR		(200)	(40)
- mandatory cash balances with CBAR - due from banks		(280)	(13)
- loans and advances to customers		49,247	(50,819)
- other assets		(41,218)	(11,147)
- Other assets		(20)	(2,167)
Net increase/(decrease) in:			
- due to banks		(7,003)	7,515
- customer accounts		36,278	15,342
- other liabilities		(62)	68
Net cash inflow/(outflow) from operating activities		41,246	(38,998)
Cash flows from investing activities			
Acquisition of investment securities available for sale		(8,587)	(14,157)
Proceeds from disposal of investment securities available for		(0,507)	(14,137)
sale		4,503	14,120
Acquisition of premises and equipment	11	(11,517)	(1,624)
Acquisition of intangible assets	11	(1,137)	(260)
Proceeds from sale of premises and equipment		5	-
Net cash outflow from investing activities		(16,733)	(1,921)
Net cash from financing activities		-	-
Effect of such annual sets show we are an analysis and such			
Effect of exchange rate changes on cash and cash equivalents		6,087	4,323
Net increase/(decrease) in cash and cash equivalents		30,600	(36,596)
Cash and cash equivalents at the beginning of the year	7	13,404	50,000
Cash and cash equivalents at the end of the year	7	44,004	13,404

#### 1 Introduction

These financial statements have been prepared in accordance with International Financial Reporting Standards for the year ended 31 December 2016 for "Ziraat Bank Azerbaijan" OJSC (the "Bank").

The Bank was incorporated and is domiciled in the Republic of Azerbaijan. The Bank is an open joint stock company limited by shares and was set up in accordance with Azerbaijani regulations. As of 31 December 2016 and 2015 the Bank's immediate parent company was T.C. Ziraat Bankasi.

**Principal activity.** The Bank's principal business activity is commercial and retail banking operations within the Azerbaijan Republic. The Bank has operated under a full banking licence issued by the Central Bank of the Azerbaijan Republic ("CBAR") on 30 December 2014, but the effective operations of the Bank has started from the beginning of 2015. The Bank participates in the state deposit insurance scheme, which was introduced by Azerbaijani Law, "Deposits of individuals insurance in Azerbaijan Republic" dated 29 December 2006. The Azerbaijan Deposit Insurance Fund guarantees full repayment of individual deposits in AZN with interest rates up to 15% and foreign currency deposits with interest rates up to 3%.

The Bank has 1 (2015: 1) branch within the Republic of Azerbaijan. The bank had 47 employees at 31 December 2016 (2015: 41).

**Registered address and place of business.** The Bank's registered address is: 40 Jafar Jabbarli Street, Yasamal District, Baku AZ 1065, the Republic of Azerbaijan.

**Presentation currency.** These financial statements are presented in thousands of Azerbaijani Manats ("AZN").

#### 2 Operating Environment of the Bank

**Republic of Azerbaijan.** Azerbaijan continues economic reforms and development of its legal, tax and regulatory frameworks towards the market economy. The future stability of Azerbaijan's economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

Major indicators of the Azerbaijan economy were influenced by a number of negative factors. Considering significant drop in crude oil prices starting from the second half of 2014, there continues to be uncertainty regarding the economic growth, access to capital and cost of capital in the Republic of Azerbaijan, because Azerbaijan produces and exports large volumes of oil and gas, its economy is particularly dependent on the price of oil and gas. Economic growth slowed down in 2014 and 2015 approximately 2% and 1.1%, respectively and turned negative 3% in 2016. These factors aggravated the economic slowdown to shift from prosperity to recession economy with high inflation and unemployment and decreasing GDP.

The future economic direction of the Republic of Azerbaijan is largely dependent upon the effectiveness of economic, financial and monetary measures undertaken by the Government, together with tax, legal, regulatory and political developments. The Management is unable to predict, all developments in the economic environment which would have an impact on the Bank's operations and consequently what effect, if any, they could have on the financial position of the Bank.

Decreasing revenues from oil exports made the CBAR abandon its peg policy to the basket of US dollars and euros. In addition, CBAR devalued the Azerbaijani Manat by approximately 34% on 21 February 2015 and further on 21 December 2015 introduced a floating exchange rate that resulted in one-time devaluation of the AZN against US dollars and other major currencies by approximately 48%. The devaluation of Azerbaijani Manat continued in 2016 and resulted in 14% fall against US dollars and 9% fall against Euro by 31 December 2016. In January 2016, Standard & Poor's, international credit agency, downgraded long-term and short-term foreign and national currency sovereign rating to the speculative level. Starting from February, 2016 the CBAR has gradually increased refinancing rate from 3% to 15% and the minimum capital adequacy ratio was lowered from 12% to 10%. In addition, CBAR prevented speculations in the currency market by setting a limit on the currency exchange rate corridor within 4% of the official rate which was revoked in 2017 and introduced limits on the amount of foreign currency exchange.

Amidst the ongoing crisis, the government of Azerbaijan shifted its oil-oriented economic policy, dominated for two decades, to the diversification of the economy. For that purpose, a "national strategic roadmap" was adopted to formulate a correct development strategy. The implementation of the "national strategic roadmap" was assigned to the newly formed "Centre for Analysis of Economic Reforms and Communications", the aim of which is analysing the effectiveness of conducted reforms and making new proposals. Another important structural reform was the establishment of the "Financial Market Supervisory Authority" to reinforce more strict, transparent and flexible control over the financial sector by improving the regulation and fighting against illegal financial activities.

Significant measures have been taken in custom services and taxation as well. As of 1 August. 2016. new regulations to ensure more operative and transparent custom clearance (a "green corridor" and other access systems) were implemented. The new simplified procedures will stimulate imports and will provide favourable conditions for business and external trade. As a continuation of reforms in customs, the reception of e-declarations to avoid the "official-citizen contact" is being carried out. In order to amend the existing tax system, the decree approving the "Directions of Reforms in Taxation for 2016" was signed. The presidential decree requires the Ministry of Taxes to ensure that on-site and off-tax audits are performed within short periods of time and extend the coverage of electronic tax audits to limit face-to-face contacts with taxpayers. Another important amendment on monopolistic actions was made to the Criminal Code. Besides, the latest changes in December 2016 to Taxes Code there will be applied "transfer pricing" against artificially exaggerated expenses and "voluntary tax disclosure" which highly practicable in greatest economies. Furthermore, in order to prevent additional exposure of financial sanctions by tax authority because of wrongly calculated tax liability, the mechanism of "determination of tax liability in advance" will be activated. Along with them, implementation of electronic invoices will play an important role in prevention of tax evasion and will impact on positively on tax system optimization. Banks, acting as tax agents, are obliged to assess and to remit 18% VAT to the State Budget at the expense of funds being transferred by the person, not registered with the Azerbaijani tax authorities, being a buyer of e-commerce works or services from non-residents having no VAT registration in the Republic of Azerbaijan, as well as by the person, not registered with the tax authorities, being a participant of online lotteries, online contests and online competitions organized outside of the Republic of Azerbaijan. Supply of non-performing (toxic) assets by banks, which have become insolvent, within the framework of restructuring and bailout measures is exempt from VAT until January 1, 2020. The toxic assets supply rules are yet to be set forth by the Financial Market Supervisory Authority. Amendments made to the Tax Code now require banks operating in the Republic of Azerbaijan and the national postal service operator to withhold simplified tax at a rate of 1% on withdrawals of cash by legal entities and individual entrepreneurs. The tax must be remitted to the State Budget and reported by the entity withholding it no later than the 20th of the following month.

It is expected that recession to be short-lived, recovering to economic growth in 2017, partly due to positive effects of investments in gas projects. It is expected the GDP will grow 1.4% and the non-oil sector about 2.4%. Over the long term, Azerbaijan will benefit from production from the new gas fields, which is expected to come online in 2018.

## 3 Summary of Significant Accounting Policies

Basis of preparation. These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") under the historical cost convention, as modified by the initial recognition of financial instruments based on fair value, and by the revaluation of available-for-sale financial assets, and financial instruments categorised at fair value through profit or loss. The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated (refer to Note 5).

**Financial instruments - key measurement terms.** Depending on their classification financial instruments are carried at fair value, or amortised cost as described below.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The best evidence of fair value is price in an active market. An active market is one in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

Fair value of financial instruments traded in an active market is measured as the product of the quoted price for the individual asset or liability and the quantity held by the entity. This is the case even if a market's normal daily trading volume is not sufficient to absorb the quantity held and placing orders to sell the position in a single transaction might affect the quoted price.

Valuation techniques such as discounted cash flow models or models based on recent arm's length transactions or consideration of financial data of the investees, are used to measure fair value of certain financial instruments for which external market pricing information is not available. Fair value measurements are analysed by level in the fair value hierarchy as follows: (i) level one are measurements at quoted prices (unadjusted) in active markets for identical assets or liabilities, (ii) level two measurements are valuations techniques with all material inputs observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices), and (iii) level three measurements are valuations not based on solely observable market data (that is, the measurement requires significant unobservable inputs). Transfers between levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period. Refer to Note 25.

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial instrument. An incremental cost is one that would not have been incurred if the transaction had not taken place. Transaction costs include fees and commissions paid to agents (including employees acting as selling agents), advisors, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Transaction costs do not include debt premiums or discounts, financing costs or internal administrative or holding costs.

Amortised cost is the amount at which the financial instrument was recognised at initial recognition less any principal repayments, plus accrued interest, and for financial assets less any write-down for incurred impairment losses. Accrued interest includes amortisation of transaction costs deferred at initial recognition and of any premium or discount to maturity amount using the effective interest method. Accrued interest income and accrued interest expense, including both accrued coupon and amortised discount or premium (including fees deferred at origination, if any), are not presented separately and are included in the carrying values of related items in the statement of financial position.

The effective interest method is a method of allocating interest income or interest expense over the relevant period, so as to achieve a constant periodic rate of interest (effective interest rate) on the carrying amount.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts (excluding future credit losses) through the expected life of the financial instrument or a shorter period, if appropriate, to the net carrying amount of the financial instrument. The effective interest rate discounts cash flows of variable interest instruments to the next interest repricing date, except for the premium or discount which reflects the credit spread over the floating rate specified in the instrument, or other variables that are not reset to market rates. Such premiums or discounts are amortised over the whole expected life of the instrument. The present value calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate.

*Initial recognition of financial instruments.* Trading securities, derivatives and other financial instruments at fair value through profit or loss are initially recorded at fair value. All other financial instruments are initially recorded at fair value plus transaction costs. Fair value at initial recognition is best evidenced by the transaction price. A gain or loss on initial recognition is only recorded if there is a difference between fair value and transaction price which can be evidenced by other observable current market transactions in the same instrument or by a valuation technique whose inputs include only data from observable markets.

All purchases and sales of financial assets that require delivery within the time frame established by regulation or market convention ("regular way" purchases and sales) are recorded at trade date, which is the date on which the Bank commits to deliver a financial asset. All other purchases are recognised when the entity becomes a party to the contractual provisions of the instrument.

**Derecognition of financial assets.** The Bank derecognises financial assets when (a) the assets are redeemed or the rights to cash flows from the assets otherwise expired or (b) the Bank has transferred the rights to the cash flows from the financial assets or entered into a qualifying pass-through arrangement while (i) also transferring substantially all risks and rewards of ownership of the assets or (ii) neither transferring nor retaining substantially all risks and rewards of ownership, but not retaining control. Control is retained if the counterparty does not have the practical ability to sell the asset in its entirety to an unrelated third party without needing to impose restrictions on the sale.

**Cash and cash equivalents**. Cash and cash equivalents are items which are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Cash and cash equivalents include mandatory reserve deposits with the CBAR and all interbank placements, reverse sale and repurchase agreements with other banks with original maturities of less than three months. Funds restricted for a period of more than three months on origination are excluded from cash and cash equivalents. Cash and cash equivalents are carried at amortised cost.

Mandatory cash balances with the CBAR are carried at amortised cost and represent non-interest bearing mandatory reserve deposits.

**Due from banks.** Amounts due from banks are recorded when the Bank advances money to counterparty banks with no intention of trading the resulting unquoted non-derivative receivable due on fixed or determinable dates. Amounts due from banks are carried at amortised cost.

**Loans and advances to customers.** Loans and advances to customers are recorded when the Bank advances money to purchase or originate an unquoted non-derivative receivable from a customer due on fixed or determinable dates, and has no intention of trading the receivable. Loans and advances to customers are carried at amortised cost.

Impairment of financial assets carried at amortised cost. Impairment losses are recognised in profit or loss for the year when incurred as a result of one or more events ("loss events") that occurred after the initial recognition of the financial asset and which have an impact on the amount or timing of the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. If the Bank determines that no objective evidence exists that impairment was incurred for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics, and collectively assesses them for impairment. The primary factors that the Bank considers in determining whether a financial asset is impaired are its overdue status and realisability of related collateral, if any.

The following other principal criteria are also used to determine whether there is objective evidence that an impairment loss has occurred:

- any instalment is overdue and the late payment cannot be attributed to a delay caused by the settlement systems;
- the borrower experiences a significant financial difficulty as evidenced by the borrower's financial information that the Bank obtains:
- the borrower considers bankruptcy or a financial reorganisation;
- there is an adverse change in the payment status of the borrower as a result of changes in the national or local economic conditions that impact the borrower; or
- the value of collateral significantly decreases as a result of deteriorating market conditions.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment, are estimated on the basis of the contractual cash flows of the assets and the experience of management in respect of the extent to which amounts will become overdue as a result of past loss events and the success of recovery of overdue amounts. Past experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect past periods, and to remove the effects of past conditions that do not exist currently.

If the terms of an impaired financial asset held at amortised cost are renegotiated or otherwise modified because of financial difficulties of the borrower or issuer, impairment is measured using the original effective interest rate before the modification of terms. The renegotiated asset is then derecognized and a new asset is recognized at its fair value only if the risks and rewards of the asset substantially changed. This is normally evidenced by a substantial difference between the present values of the original cash flows and the new expected cash flows.

Impairment losses are always recognised through an allowance account to write down the asset's carrying amount to the present value of expected cash flows (which exclude future credit losses that have not been incurred) discounted at the original effective interest rate of the asset. The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash

flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account through profit or loss for the year.

Uncollectible assets are written off against the related impairment loss provision after all the necessary procedures to recover the asset have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off are credited to impairment loss account in profit or loss for the year.

Credit related commitments. The Bank issues financial guarantees and commitments to provide loans. Financial guarantees represent irrevocable assurances to make payments in the event that a customer cannot meet its obligations to third parties, and carry the same credit risk as loans. Financial guarantees and commitments to provide a loan are initially recognised at their fair value, which is normally evidenced by the amount of fees received. This amount is amortised on a straight line basis over the life of the commitment, except for commitments to originate loans if it is probable that the Bank will enter into a specific lending arrangement and does not expect to sell the resulting loan shortly after origination; such loan commitment fees are deferred and included in the carrying value of the loan on initial recognition. At the end of each reporting period, the commitments are measured at the higher of (i) the remaining unamortised balance of the amount at initial recognition and (ii) the best estimate of expenditure required to settle the commitment at the end of each reporting period.

Performance guarantees. Performance guarantees are contracts that provide compensation if another party fails to perform a contractual obligation. Such contracts transfer non-financial performance risk in addition to credit risk. Performance guarantees are initially recognised at their fair value, which is normally evidenced by the amount of fees received. This amount is amortised on a straight line basis over the life of the contract. At the end of each reporting period, the performance guarantee contracts are measured at the higher of (i) the unamortised balance of the amount at initial recognition and (ii) the best estimate of expenditure required to settle the contract at the end of each reporting period, discounted to present value. Where the Bank has the contractual right to revert to its customer for recovering amounts paid to settle the performance guarantee contracts, such amounts will be recognised as loans and receivables upon transfer of the loss compensation to the guarantee's beneficiary.

**Available-for-sale investments.** This classification includes investment securities which the Bank intends to hold for an indefinite period of time and which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

Investment securities available for sale are carried at fair value. Interest income on available-for-sale debt securities is calculated using the effective interest method, and recognised in profit or loss for the year.

**Premises and equipment.** Premises and equipment are stated at cost less accumulated depreciation and provision for impairment, where required.

Costs of minor repairs and day-to-day maintenance are expensed when incurred. Costs of replacing major parts or components of premises and equipment items are capitalised, and the replaced part is retired.

At the end of each reporting period management assesses whether there is any indication of impairment of premises and equipment. If any such indication exists, management estimates the recoverable amount, which is determined as the higher of an asset's fair value less costs to sell and its value in use. The carrying amount is reduced to the recoverable amount and the impairment loss is recognised in profit or loss for the year. An impairment loss recognised for an asset in prior years is reversed if there has been a change in the estimates used to determine the asset's value in use or fair value less costs to sell.

Gains and losses on disposals determined by comparing proceeds with carrying amount are recognised in profit or loss for the year (within other operating income or expenses).

**Depreciation.** Land and construction in progress are not depreciated. Depreciation on items of premises and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives:

	<u>Useful lives in years</u>
Buildings	20
Office and computer equipment	4
Furniture, fixtures and other	4
Motor vehicles	4
Leasehold improvements	over the term of the underlying lease

The residual value of an asset is the estimated amount that the Bank would currently obtain from the disposal of the asset less the estimated costs of disposal, if the asset was already of the age and in the condition expected at the end of its useful life. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Intangible assets. The Bank's intangible assets have definite useful life and primarily include capitalised computer software. Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Development costs that are directly associated with identifiable and unique software controlled by the Bank are recorded as intangible assets if the inflow of incremental economic benefits exceeding costs is probable. Capitalised costs include staff costs of the software development team and an appropriate portion of relevant overheads. All other costs associated with computer software, e.g. its maintenance, are expensed when incurred. Capitalised computer software is amortised on a straight line basis over expected useful lives of 10 years.

**Operating leases.** Where the Bank is a lessee in a lease which does not transfer substantially all the risks and rewards incidental to ownership from the lessor to the Bank, the total lease payments are charged to profit or loss for the year (rental expense) on a straight-line basis over the period of the lease.

Leases embedded in other agreements are separated if (a) fulfilment of the arrangement is dependent on the use of a specific asset or assets and (b) the arrangement conveys a right to use the asset.

**Due to banks.** Amounts due to banks are recorded when money or other assets are advanced to the Bank by counterparty banks. The non-derivative liability is carried at amortised cost. If the Bank purchases its own debt, the liability is removed from the statement of financial position and the difference between the carrying amount of the liability and the consideration paid is included in gains or losses arising from retirement of debt.

**Customer accounts.** Customer accounts are non-derivative liabilities to individuals, state or corporate customers and are carried at amortised cost.

*Income taxes.* Income taxes have been provided for in the financial statements in accordance with legislation enacted or substantively enacted by the end of the reporting period. The income tax charge/credit comprises current tax and deferred tax and is recognised in profit or loss for the year, except if it is recognised in other comprehensive income or directly in equity because it relates to transactions that are also recognised, in the same or a different period, in other comprehensive income or directly in equity.

Current tax is the amount expected to be paid to, or recovered from, the taxation authorities in respect of taxable profits or losses for the current and prior periods. Taxable profits or losses are based on estimates if the financial statements are authorised prior to filing relevant tax returns. Taxes other than on income are recorded within administrative and other operating expenses.

Deferred income tax is provided using the balance sheet liability method for tax loss carry forwards and temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In accordance with the initial recognition exemption, deferred taxes are not recorded for temporary differences on initial recognition of an asset or a liability in a transaction other than a business combination if the transaction, when initially recorded, affects neither accounting nor taxable profit. Deferred tax balances are measured at tax rates enacted or substantively enacted at the end of the reporting period, which are expected to apply to the period when the temporary differences will reverse or the tax loss carry forwards will be utilised.

**Share capital.** Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. Any excess of

the fair value of consideration received over the par value of shares issued is recorded as share premium in equity.

**Income and expense recognition.** Interest income and expense are recorded for all debt instruments on an accrual basis using the effective interest method. This method defers, as part of interest income or expense, all fees paid or received between the parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Fees integral to the effective interest rate include origination fees received or paid by the entity relating to the creation or acquisition of a financial asset or issuance of a financial liability, for example fees for evaluating creditworthiness, evaluating and recording guarantees or collateral, negotiating the terms of the instrument and for processing transaction documents. Commitment fees received by the Bank to originate loans at market interest rates are integral to the effective interest rate if it is probable that the Bank will enter into a specific lending arrangement and does not expect to sell the resulting loan shortly after origination. The Bank does not designate loan commitments as financial liabilities at fair value through profit or loss.

When loans and other debt instruments become doubtful of collection, they are written down to the present value of expected cash inflows and interest income is thereafter recorded for the unwinding of the present value discount based on the asset's effective interest rate which was used to measure the impairment loss.

All other fees, commissions and other income and expense items are generally recorded on an accrual basis where applicable by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided.

**Foreign currency translation.** The functional currency of the Bank is the currency of the primary economic environment in which the Bank operates. The functional and the presentation currency of the Bank, is the national currency of the Republic of Azerbaijan, Azerbaijani Manats ("AZN").

Monetary assets and liabilities are translated into the Bank's functional currency at the official exchange rate of the CBAR at the end of the respective reporting period. Foreign exchange gains and losses resulting from the settlement of transactions and from the translation of monetary assets and liabilities into the Bank's functional currency at year-end official exchange rates of the CBAR, are recognised in profit or loss for the year (as foreign exchange translation gains less losses). Translation at year-end rates does not apply to non-monetary items that are measured at historical cost. Non-monetary items measured at fair value in a foreign currency, including equity investments, are translated using the exchange rates at the date when the fair value was determined.

Effects of exchange rate changes on non-monetary items measured at fair value in a foreign currency are recorded as part of the fair value gain or loss.

At 31 December 2016, the principal rate of exchange used for translating foreign currency balances was USD 1 = AZN 1.7707 (2015: USD 1 = AZN 1.5594).

**Offsetting.** Financial assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts, and there is an intention to either settle on a net basis, or to realise the asset and settle the liability simultaneously. Such a right of set off (a) must not be contingent on a future event and (b) must be legally enforceable in all of the following circumstances: (i) in the normal course of business, (ii) the event of default and (iii) the event of insolvency or bankruptcy.

**Earnings per share.** Earnings per share are determined by dividing the profit or loss attributable to owners of the Bank by the weighted average number of participating shares outstanding during the reporting year.

**Staff costs and related contributions.** Wages, salaries, contributions to the Azerbaijan Republic state pension and social insurance funds, paid annual leave and sick leave, bonuses, and non-monetary benefits are accrued in the year in which the associated services are rendered by the employees of the Bank. The Bank has no legal or constructive obligation to make pension or similar benefit payments beyond the payments to the statutory defined contribution scheme.

#### 4 Critical Accounting Estimates, and Judgements in Applying Accounting Policies

The Bank makes estimates and assumptions that affect the amounts recognised in the financial statements, and the carrying amounts of assets and liabilities within the next financial year. Estimates

and judgements are continually evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. Judgements that have the most significant effect on the amounts recognised in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year include:

*Impairment losses on loans and advances to customers.* The Bank regularly reviews its loan portfolios to assess impairment. In determining whether an impairment loss should be recorded in profit or loss for the year, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio.

This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. A 10% increase or decrease in actual loss experience compared to the loss estimates used would result in an increase or decrease in loan impairment losses of AZN 92 thousand (2015: AZN 79 thousand), respectively. Impairment losses for individually significant loans are based on estimates of discounted future cash flows of the individual loans, taking into account repayments and realisation of any assets held as collateral against the loans. A 10% increase or decrease in the actual loss experience compared to the estimated future discounted cash flows from individually significant loans, which could arise from differences in amounts and timing of the cash flows, would result in an increase or decrease in loan impairment losses of AZN 91 thousand (2015: AZN 63 thousand), respectively.

**Deferred income tax asset recognition.** The recognised deferred tax asset represents income taxes recoverable through future deductions from taxable profits, and is recorded in the statement of financial position. Deferred income tax assets are recorded to the extent that realisation of the related tax benefit is probable. The future taxable profits and the amount of tax benefits that are probable in the future are based on a medium term business plan prepared by management and extrapolated results thereafter. The business plan is based on management expectations that are believed to be reasonable under the circumstances.

*Initial recognition of related party transactions.* In the normal course of business the Bank enters into transactions with its related parties. IAS 39 requires initial recognition of financial instruments based on their fair values. Judgement is applied in determining if transactions are priced at market or non-market interest rates, where there is no active market for such transactions. The basis for judgement is pricing for similar types of transactions with unrelated parties and effective interest rate analysis. Transactions with related parties are disclosed in Note 27.

#### 5 Adoption of New or Revised Standards and Interpretations

In the current year, the Bank has adopted all of the applicable new and revised Standards and Interpretations issued by the IASB and the IFRIC of the IASB that are relevant to its operations and effective for annual reporting periods ending in 31 December 2016. The adoption of these new and revised Standards and Interpretations has not resulted in significant changes to the Bank's accounting policies that have affected the amounts reported for the current or prior years.

Amendments to IAS 1 "Presentation of Financial Statements": Disclosure Initiative – The amendments to IAS 1 "Presentation of Financial Statements" clarify, rather than significantly change, existing IAS 1 requirements.

The amendments clarify:

- The materiality requirements in IAS 1;
- That specific line items in the statement(s) of profit or loss and other comprehensive income and the statement of financial position may be disaggregated;

- That entities have flexibility as to the order in which they present the notes to financial statements; and
- That the share of Other Comprehensive Income ("OCI") of associates and joint ventures
  accounted for using the equity method must be presented in aggregate as a single line item,
  and classified between those items that will or will not be subsequently reclassified to profit
  or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and other comprehensive income.

Amendments to IAS 16 and IAS 38 "Clarification of Acceptable Methods of Depreciation and Amortization" – The amendments to IAS 16 prohibit entities from using a revenue-based depreciation method for items of property and equipment. The amendments to IAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortization of intangible assets. This presumption can only be rebutted in the following two limited circumstances:

- a) When the intangible asset is expressed as a measure of revenue; or
- b) When it can be demonstrated that revenue and the consumption of the economic benefits of the intangible asset are highly correlated.

Amendments to IAS 16 and IAS 41 "Agriculture": Bearer Plants – The amendments to IAS 16 "Property and equipment" and IAS 41 "Agriculture" define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as property and equipment in accordance with IAS 16, instead of IAS 41. In terms of the amendments, bearer plants can be measured using either the cost model or the revaluation model set out in IAS 16.

On the initial application of the amendments, entities are permitted to use the fair value of items of bearer plant as their deemed cost as at beginning of the earliest period presented. Any difference between the previous carrying amount and fair value should be recognized in opening retained earnings at the beginning of the earliest period presented.

The produce growing on bearer plants continues to be accounted for in accordance with IAS 41.

Amendments to IAS 27 "Equity Method in Separate Financial Statements" – The amendments to IAS 27 "Separate Financial Statements" allow an entity to use the equity method as described in IAS 28 to account for its investments in subsidiaries, joint ventures and associates in its separate financial statements. Therefore, an entity must account for these investments either:

- At cost;
- In accordance with IFRS 9 (or IAS 39); or
- Using the equity method.

The entity must apply the same accounting for each category of investments. A consequential amendment was also made to IFRS 1 "First-time Adoption of International Financial Reporting Standards". The amendment to IFRS 1 allows a first-time adopter accounting for investments in the separate financial statements using the equity method, to apply the IFRS 1 exemption for past business combinations to the acquisition of the investment.

Amendments to IFRS 10, IFRS 12 and IAS 28 "Investment Entities: Applying the Consolidation Exception" – The amendments address issues that have arisen in applying the investment entities exception under IFRS 10.

The amendments to IFRS 10 clarify that the exemption (in IFRS 10.4) from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value.

Furthermore, the amendments to IFRS 10 clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value.

The amendments to IAS 28 allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries.

Amendments to IFRS 10 and IAS 28 "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture" – The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture.

The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3 "Business Combinations", between an investor and its associate or joint venture, is recognised in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognised only to the extent of unrelated investors' interests in the associate or joint venture.

Amendments to IFRS 11 "Accounting for Acquisitions of Interests in Joint Operations" — The amendments to IFRS 11 provide guidance on how to account for the acquisition of an interest in a joint operation in which the activities constitute a business as defined in IFRS 3 "Business Combinations". Specifically, the amendments state that the relevant principles on accounting for business combinations in IFRS 3 and other standards (e.g. IAS 36 "Impairment of Assets" regarding impairment testing of a cash-generating unit to which goodwill on acquisition of a joint operation has been allocated) should be applied. The same requirements should be applied to the formation of a joint operation if and only if an existing business is contributed to the joint operation by one of the parties that participate in the joint operation.

A joint operator is also required to disclose the relevant information required by IFRS 3 and other standards for business combinations.

IFRS 14 "Regulatory Deferral Accounts" allows rate-regulated entities to continue recognizing regulatory deferral accounts in connection with their first-time adoption of IFRS. Existing IFRS preparers are prohibited from adopting this standard. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate regulation and the effects of that rate regulation on its financial statements.

**Annual improvements to IFRSs 2012-2014 Cycle** – The Annual Improvements include amendments to a number of IFRSs, which have been summarized below.

Standard	Subject of amendment
IFRS 5 "Non-Current Assets Held for Sale and Discontinued Operations"	Changes in methods of disposal
IFRS 7 "Financial Instruments: Disclosures"	Servicing contracts and applicability of the offsetting
IAS 19 "Employee Benefits" IAS 34 "Interim Financial Reporting"	Discount rate: regional market issue Disclosure of information "elsewhere in the interim

Unless otherwise described above, the new Standards and Interpretations are not expected to significantly affect the Bank's financial statements.

#### 6 Standard and Interpretations Issued but not Yet Adopted

At the date of authorization of these financial statements, other than the Standards and Interpretations adopted by the Bank in advance of their effective dates, the following Interpretations were in issue but not yet effective.

Amendments to IAS 7 "Statement of Cash Flows" – The amendments are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. To achieve this objective, the IASB requires that the following changes in liabilities arising from financing activities are disclosed (to the extent necessary): (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair values; and (v) other changes.

The amendments are effective for annual periods beginning on or after 1 January 2017, with earlier application being permitted.

Amendments to IAS 12 "Income Taxes" – The amendments to IAS 12 "Income Taxes" clarify how to account for deferred tax assets related to debt instruments measured at fair value and clarify recognition of deferred tax assets for unrealized losses, to address diversity in practice.

Entities are required to apply the amendments for annual periods beginning on or after 1 January 2017. Earlier application is permitted.

**Annual Improvements to IFRS Standards 2014–2016 Cycle** contains amendments to three International Financial Reporting Standards (IFRSs) as result of the IASB's annual improvements project.

#### **Standard**

#### Subject of amendment

IFRS 1 "First-time Adoption of
International Financial Reporting
Standards"

Deletion of short-term exemptions for the first-time adopters: The amendments delete the short-term exemptions in IFRS 1 that relate to IFRS 7, IAS 19, IFRS 12 and IAS 27.

IFRS 12 "Disclosure of Interests in Other Entities"

Clarification of the scope of the Standard: IFRS 12 states that an entity need not provide summarized financial information for interests in subsidiaries, associates or joint ventures that are classified as held for sale. The amendment clarifies that this is the only concession from disclosure requirements of IFRS 12 for such interests.

IAS 28 "Investments in Associates and Joint Ventures"

Measuring an associate or joint venture at fair value: The amendments clarify that the election to measure at fair value through profit or loss an investment in an associate or a joint venture that is held by an entity that is a venture capital organization, or other qualifying entity, is available for each investment in an associate or joint venture on an investment-by-investment basis, upon initial recognition.

The amendments to IFRS 1 and IAS 28 are effective for annual periods beginning on or after 1 January 2018, the amendment to IFRS 12 for annual periods beginning on or after 1 January 2017.

The IASB and FASB have issued their joint revenue recognition standard, IFRS 15 "Revenue from Contracts with Customers", which replaces all existing IFRS and US GAAP revenue requirements. IFRS 15 specifies how and when an IFRS reporter will recognize revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers. IFRS 15 was issued in May 2014 and applies to an annual reporting periods beginning on or after 1 January 2018. Earlier application is permitted.

Amendments to IAS 40 "Transfers of Investment Property" are intended to clarify that an entity can only reclassify a property to/from investment property when, and only when, there is evidence that a change in the use of the property occurred. The amendments are effective for periods beginning on or after 1 January 2018. Earlier application is permitted. An entity applies the amendments to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is also permitted if that is possible without the use of hindsight.

**IFRIC 22 "Foreign Currency Transactions and Advance Consideration"** addresses foreign currency transactions or parts of transactions where:

- there is consideration that is denominated or priced in a foreign currency;
- the entity recognizes a prepayment asset or a deferred income liability in respect of that consideration, in advance of the recognition of the related asset, expense or income; and
- the prepayment asset or deferred income liability is non-monetary.

The Interpretations Committee came to the following conclusion that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. The interpretation applies to annual reporting periods beginning or after 1 January 2018. Earlier adoption is permitted.

**IFRS 9 "Financial Instruments"** issued in November 2009 and amended in October 2010 introduces new requirements for the classification and measurement of financial assets and financial liabilities and for de-recognition.

- IFRS 9 requires all recognized financial assets that are within the scope of IAS 39 "Financial Instruments: Recognition and Measurement" to be subsequently measured at amortized cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortized cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods;
- The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognized in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit and loss accounts. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit and loss accounts. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit and loss accounts was recognized in profit and loss accounts.

IFRS 9 is effective for annual periods beginning on or after 1 January 2018.

Amendments to IFRS 2 "Share-Based Payment" – The IASB have published final amendments to IFRS 2 "Share-based Payment" that clarify the classification and measurement of share-based payment transactions. Classification and Measurement of Share-based Payment Transactions contains the following clarifications and amendments:

# Accounting for cash-settled share-based payment transactions that include a performance condition

Until issue of these amendments, IFRS 2 contained no guidance on how vesting conditions affect the fair value of liabilities for cash-settled share-based payments. IASB has now added guidance that

introduces accounting requirements for cash-settled share-based payments that follows the same approach as used for equity-settled share-based payments.

## Classification of share-based payment transactions with net settlement features

The IASB has introduced an exception into IFRS 2 so that a share-based payment where the entity settles the share-based payment arrangement net is classified as equity-settled in its entirety provided the share-based payment would have been classified as equity-settled had it not included the net settlement feature.

#### Accounting for modifications of share-based payment transactions from cash-settled to equitysettled

Until issue of these amendments, IFRS 2 did not specifically address situations where a cash-settled share-based payment changes to an equity-settled share-based payment because of modifications of the terms and conditions. The IASB has introduced the following clarifications:

- On such modifications, the original liability recognized in respect of the cash-settled share-based payment is derecognized and the equity-settled share-based payment is recognized at the modification date fair value to the extent services have been rendered up to the modification date;
- Any difference between the carrying amount of the liability as at the modification date and the amount recognized in equity at the same date would be recognized in profit and loss immediately.

The amendments are effective for annual periods beginning on or after 1 January 2018. Earlier application is permitted.

**IFRS 16 "Leases"**, which specifies how and IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17.

IFRS 16 was issued on 13 January 2016 and applies to an annual reporting period beginning on or after 1 January 2019.

The Management is considering the implications of these standards, their impact on the financial statements and the timing of its adoption by the Bank.

#### 7 Cash and Cash Equivalents and Mandatory Cash Balances with CBAR

In thousands of Azerbaijani Manats	2016	2015
Cash on hand	4,915	1,715
Cash balances with CBAR (other than mandatory reserve deposits)	31,224	4,633
Mandatory cash balances with CBAR	293	13
Correspondent accounts and overnight placements with other banks:		
Republic of Azerbaijan	304	1
<ul> <li>Republic of Turkey and other OECD countries</li> </ul>	7,561	2,055
Placements with other banks with original maturities of less than three months	-	5,000
Total cash and cash equivalents and mandatory cash balances with CBAR	44,297	13,417

The credit quality of cash and cash equivalents balances may be summarised based on Fitch and Moody's ratings as follows at 31 December 2016:

In thousands of Azerbaijani Manats	Cash balances with CBAR, including mandatory reserves	Correspondent accounts and overnight placements	Placements with other banks	Total
Neither past due nor impaired				
- Central Bank of the Azerbaijani Republic	31,517	-	-	31,517
- B (Fitch)	-	-	-	-
- BBB- (Fitch)	-	7,813	-	7,813
- B3 (Moody's)	-	-	-	-
- Not rated	-	52	-	52
Total cash and cash equivalents, excluding cash on hand	31,517	7,865	-	39,382

The published international rating (by Standard & Poor's) of the Republic of Azerbaijan is BB+ (2015: BBB-).

The credit quality of cash and cash equivalents balances analysed based on Fitch Ratings' ratings at 31 December 2015 is as follows:

In thousands of Azerbaijani Manats	Cash balances with CBAR, including mandatory reserves	Correspondent accounts and overnight placements	Placements with other banks	Total
Neither past due nor impaired				
- Central Bank of the Azerbaijani Republic	4,646	-	-	4,646
- B (Fitch)	-	1	-	1
- BBB- (Fitch)	-	2,055	-	2,055
- B3 (Moody's)	-	-	5,000	5,000
Total cash and cash equivalents, excluding cash on hand	4,646	2,056	5,000	11,702

At 31 December 2016 the Bank had 2 counterparty banks (2015: 3) with aggregated cash and cash equivalent balances above AZN 1,000 thousand. The total aggregate amount of these balances was AZN 38,656 thousand (2015: AZN 11,688) or 87 % of the cash and cash equivalents (2015: 87 %). Interest rate analysis of cash and cash equivalents is disclosed in Note 22. Information on related party balances is disclosed in Note 27.

#### 8 Due from Banks

In thousands of Azerbaijani Manats	2016	2015
Placements with other banks with original maturities of more than three months	10,898	61,683
Total due from banks	10,898	61,683

Amounts due from banks are not collateralised. Analysis by credit quality of amounts due from banks outstanding at 31 December 2016 and 2015 is as follows:

In thousands of Azerbaijani Manats	2016	2015	
Neither past due nor impaired			
-Unrated Azerbaijani Banks	10,898	22,526	
-B	-	10,958	
-BB-	-	10,164	
-BBB-	-	10,151	
-Top 200 CIS Banks	-	7,884	
Total neither past due nor impaired	10,898	61,683	

Management of the Bank did not determine any objective evidence of impairment of the balances due from banks and therefore no provision for impairment was recorded as at 31 December 2016 and 2015.

At 31 December 2016 the Bank had balances with 1 counterparty bank (2015: 7) with aggregated amount above AZN 5,000 thousands. The total aggregate amount of these deposits was AZN 8,916 thousand (2015: AZN 51,391) or 82% of the total amount due from other banks (2015: 83%).

Unrated banks in which the Bank has deposit balances are among top 25 banks in the Republic of Azerbaijan based on their total assets.

Refer to Note 25 for the estimated fair value of each class of amounts due from banks. Interest rate analysis of due from banks is disclosed in Note 22. Information on related party balances is disclosed in Note 27.

#### 9 Available-for-sale Investments

Available-for-sale investments comprises:

_	2016		2015	
In thousands of Azerbaijani Manats	Carrying value	Nominal value	Carrying value	Nominal value
State bonds of Ministry of Finance of Azerbaijan Republic Bonds of State Oil Company of Azerbaijan Republic	292 4,248	292 4,248	- -	- -
Total available-for-sale investments	4,540	4,540	-	-

Nominal interest rates per annum and maturities of these investments are as follows:

_	2016		2015	5
	%	Maturity	%	Maturity
State bonds of Ministry of Finance of Azerbaijan Republic	20%	16 May 2017	-	_
Bonds of State Oil Company of Azerbaijan Republic	5%	17 October 2021		<u>-</u>

Currencies of available-for-sale investments are presented below:

	2016	2015
	CCY	CCY
State bonds of Ministry of Finance of Azerbaijan Republic	AZN	-
Bonds of State Oil Company of Azerbaijan Republic	USD	-

Bonds of State Oil Company of Azerbaijan Republic represent 2,375 bonds with nominal value of USD 1 thousand each. These bonds are traded on Baku Stock Exchange and will be redeemed by the issuer at the maturity date by nominal value.

Included in available-for-sale investments AZN 43 thousand and nil as at December 31, 2016 and 2015, respectively, represent accrued interest receivable.

#### 10 Loans and Advances to Customers

In thousands of Azerbaijani Manats	2016	2015
Corporate loans Loans to individuals - consumer loans Loans to individuals - entrepreneurs	46,823 353 7,471	9,035 643 1,489
Less provision for loan impairment	(923)	(788)
Total loans and advances to customers	53,724	10,379

Included in loans and advances to customers AZN 445 thousand and AZN 80 thousand as at 31 December 2016 and 2015, respectively, represent accrued interest receivable.

Movements in the provision for loan impairment during 2015 and 2016 are as follows:

In thousands of Azerbaijani Manats	Corporate Ioans	Consumer Ioans	Individuals- entrepreneurs	Total
Provision for loan impairment at 1 January 2015 Provision for impairment during the year	(653)	(43)	(92)	(788)
Provision for loan impairment at 31 December 2015	(653)	(43)	(92)	(788)
Provision for impairment during the year Recovery of provision during the year	(159) -	- 39	(15)	(174) 39
Provision for loan impairment at 31 December 2016	(812)	(4)	(107)	(923)

Economic sector risk concentrations within the customer loan portfolio are as follows:

	2016		2016 2015		2016 2015		2015
In thousands of Azerbaijani Manats	Amount	%	Amount	%			
Construction	15,718	28.8	2,538	22.7			
Trade	13,585	24.9	32	0.3			
Service	10,636	19.5	-	-			
Manufacturing	9,058	16.6	-	-			
Health	2,585	4.7	1,569	14.1			
Fast-food industry	1,397	2.6	· -	-			
Agriculture	837	1.5	-	-			
Real Estate	478	0.9	619	5.5			
Individuals	353	0.5	745	6.7			
Transportation	-	-	5,000	44.8			
Others	-	-	664	5.9			
Total loans and advances to customers (before loan impairment)	54,647	100%	11,167	100%			

As at 31 December 2016, the Bank had 14 borrowers (2015: 9) with aggregated granted loan amounts above AZN 1,000 thousand. The total aggregate amount of these loans was AZN 48,145 thousand or 88% of the gross loan portfolio (2015: AZN 7,788 thousand or 70%).

In thousands of Azerbaijani manats	Corporate loans	Consumer Ioans	Individuals entrepreneurs	Total
Unsecured loans	-	8	-	8
Loans guaranteed by other parties Loans collateralised by:	33,006	131	628	33,765
- residential real estate	3,633	109	2,170	5,912
- other real estate	8,935	54	4,393	13,382
- cash deposits	437	47	173	657
Total loans and advances to customers	46,011	349	7,364	53,724

Information about collateral as at 31 December 2015 is as follows:

In thousands of Azerbaijani manats	Corporate loans	Consumer Ioans	Individuals entrepreneurs	Total
Unsecured loans	-	75	720	795
Loans guaranteed by other parties Loans collateralised by:	8,382	25	-	8,407
- residential real estate	-	469	-	469
- other real estate	-	31	677	708
Total loans and advances to customers	8,382	600	1,397	10,379

The disclosure above represents the lower of the carrying value of the loan or collateral taken; the remaining part is disclosed within the unsecured exposures. The carrying value of loans was allocated based on liquidity of the assets taken as collateral.

Analysis by credit quality of loans outstanding as at 31 December 2016 is as follows:

In thousands of Azerbaijani manats	Corporate Ioans	Consumer Ioans	Individuals entrepreneurs	Total
Neither past due nor impaired				
- Large new borrowers	34,677	-	-	34,677
<ul> <li>Loans to medium size entities</li> </ul>	11,635	-	-	11,635
<ul> <li>Loans to small entities</li> </ul>	511	-	-	511
- Loans to individuals	-	353	7,471	7,824
Total neither past due nor impaired	46,823	353	7,471	54,647
Less impairment provisions	(812)	(4)	(107)	(923)
Total loans and advances to customers	46,011	349	7,364	53,724

Analysis by credit quality of loans outstanding as at 31 December 2015 is as follows:

In thousands of Azerbaijani manats	Corporate Ioans	Consumer Ioans	Individuals entrepreneurs	Total
Neither past due nor impaired - Large new borrowers - Loans to medium size entities - Loans to small entities - Loans to individuals	9,035 - - -	- - - 643	- - - 1,489	9,035 - - 2,132
Total neither past due nor impaired	9,035	643	1,489	11,167
Less impairment provisions	(653)	(43)	(92)	(788)
Total loans and advances to customers	8,382	600	1,397	10,379

The Bank applied the portfolio provisioning methodology prescribed by IAS 39, *Financial Instruments: Recognition and Measurement*, and created portfolio provisions for impairment losses that were incurred, but have not been specifically identified with any individual loan, by the end of the reporting period. The Bank's policy is to classify each loan as 'neither past due nor impaired' until specific objective evidence of impairment of the loan is identified. The impairment provisions may exceed the total gross amount of individually impaired loans as a result of this policy and the portfolio impairment methodology.

The primary factors that the Bank considers in determining whether a loan is impaired are its overdue status and realisability of related collateral, if any. As a result, the Bank presents above an ageing analysis of loans that are individually determined to be impaired.

Past due, but not impaired, loans primarily include collateralised loans where the fair value of collateral covers the overdue interest and principal repayments. The amount reported as past due but not impaired is the whole balance of such loans, not only the individual instalments that are past due.

The financial effect of collateral is presented by disclosing collateral values separately for (i) those assets where collateral and other credit enhancements are equal to or exceed carrying value of the asset ("over-collateralised assets") and (ii) those assets where collateral and other credit enhancements are less than the carrying value of the asset ("under-collateralised assets").

The effect of collateral as at 31 December 2016:

	Over-collateralised assets		Under-collateralised assets		
In thousands of Azerbaijani Manats	Carrying value of the assets	Fair value of collateral	Carrying value of the assets	Fair value of collateral	
Corporate loans Loans to individuals - consumer loans Loans to individuals – entrepreneurs	39,206 980 15,145	39,206 980 15,145	1,700 - -	1,700 - -	

The effect of collateral as at 31 December 2015:

	Over-collate	ralised assets	Under-collateralised assets		
In thousands of Azerbaijani Manats	Carrying value of the assets	Fair value of collateral	Carrying value of the assets	Fair value of collateral	
Corporate loans Loans to individuals - consumer loans Loans to individuals – entrepreneurs	817 2,790	817 2,790	3,119 23 -	3,119 23 -	

The fair value of real estate and other assets was determined by "FM Consulting" LLC and "Rovex Conmark" LLC by considering the condition and location of the assets accepted as collateral.

Refer to Note 25 for the estimated fair value of each class of loans and advances to customers. Interest rate, currency, maturity and geographical analysis of loans and advances to customers is disclosed in Note 22. Information on related party balances is disclosed in Note 27.

## 11 Premises, Equipment and Intangible Assets

In thousands of Azerbaijani Manats	Note	Buildings	Office and computer equipment	Leasehold improvements	Motor vehicles	CIP	Total premises and equipment	Computer software licences	Intangible CIP	Total
Carrying amount at 1 January 2015 Additions Depreciation/amortisation charge	19	- -	884 (91)	667 (45)	73 (12)	-	1,624 (148)	260 (8)	- -	1,884 (156)
Carrying amount at 31 December 2015		-	793	622	61	-	1,476	252	-	1,728
Cost at 31 December 2015 Accumulated depreciation/amortisation			884 (91)	667 (45)	73 (12)		1,624 (148)	260 (8)	- -	1,884 (156)
Carrying amount at 31 December 2015		-	793	622	61	-	1,476	252	-	1,728
Additions Disposals Depreciation/amortisation charge Depreciation eliminated on disposal		8,942 - (271) -	202 (6) (232) 1	- - (100) -	52 - (25)	3,408 - - -	12,604 (6) (628) 1	985 - (32)	1,075 - - -	14,664 (6) (660) 1
Carrying amount at 31 December 2016		8,671	758	522	88	3,408	13,447	1,205	1,075	15,727
Cost at 31 December 2016 Accumulated depreciation/amortisation		8,942 (271)	1,080 (322)	667 (145)	125 (37)	3,408	14,222 (775)	1,245 (40)	1,075 -	16,542 (815)
Carrying amount at 31 December 2016		8,671	758	522	88	3,408	13,447	1,205	1,075	15,727

As at December 31, 2016 and 2015, premises and equipment did not include any fully depreciated assets.

As at December 31, 2016 and 2015, premises and equipment were not pledged as collateral.

As at December 31, 2016 and 2015, included in premises and equipment insured in the amount of AZN 9,067 thousand and AZN 73 thousand, respectively.

## 12 Other Assets

In thousands of Azerbaijani Manats	2016	2015
Prepaid income tax	1,461	_
Accrued commission receivable	4	-
Prepayments for purchase of premises and equipment	-	1,086
Prepayments for intangible assets	-	923
Others	147	153
Total other assets	1,612	2,162

All of the above assets are expected to be recovered within twelve months after the year-end.

#### 13 Due to Banks

In thousands of Azerbaijani Manats	2016	2015
Correspondent accounts of banks and other financial institutions	99	-
Short-term placements of other banks	17,849	7,422
Long-term placements of other banks	-	15,703
Total due to banks	17,948	23,125

Refer to Note 25 for the disclosure of the fair value of each class of amounts due to banks. Interest rate analysis of due to banks is disclosed in Note 22. Information on related party balances is disclosed in Note 27.

## 14 Customer Accounts

In thousands of Azerbaijani Manats	2016	2015
State and public organisations Current/settlement accounts	526	452
Current/Settlement accounts	320	432
Other legal entities		
Current/settlement accounts	14,874	1,812
Term deposits	15,613	7,533
Individuals		
Current/demand accounts	4,835	1,362
Term deposits	17,205	1,100
Total customer accounts	53,053	12,259

Economic sector concentrations within customer accounts are as follows:

	2016		2015	
In thousands of Azerbaijani Manats	Amount	%	Amount	%
Individuals	22,040	42	2.462	20
Insurance	15.295	29	7,567	62
Construction	6,797	13	768	6
Manufacturing	4,525	9	-	-
Trade and Other Services	3,693	6	643	5
State and public organisations	526	1	452	4
Oil and Gas Sector	113	-	246	2
Education	-	-	86	1
Others	64	-	35	-
Total customer accounts	53,053	100	12,259	100

At 31 December 2016, the Bank had 16 customers (2015: 4) with balances above AZN 500 thousand. The aggregate balance of these customers was AZN 38,470 thousand or 73% of total customer accounts (2015: AZN 7,736 thousand or 63%).

Included in customer accounts in the amount of AZN 98 thousand and AZN 94 thousand as at December 31, 2016 and 2015, respectively is accrued interest payable.

Included in customer accounts in the amount of AZN 808 thousand and nil as at December 31, 2016 and 2015, respectively are deposits blocked as collateral for loans issued.

Included in customer accounts in the amount of AZN 21,730 thousand and AZN 822 thousand as at December 31, 2016 and 2015, respectively are deposits secured by the Azerbaijan Deposit Insurance Fund.

Refer to Note 25 for the disclosure of the fair value of each class of customer accounts. Interest rate, maturity, currency and geographical analysis of customer accounts is disclosed in Note 22. Information on related party balances is disclosed in Note 27.

#### 15 Other Liabilities

Other liabilities comprise the following:

In thousands of Azerbaijani Manats	2016	2015
Provision for possible guarantee losses	316	5
Payables for unused vacation rights of staff	144	80
Accrued liabilities	33	26
Taxes payable other than income tax	-	9
Others	41	28
Total other liabilities	534	148

All of the above liabilities balances are expected to be settled within twelve months after the year-end.

Movements in the provision for possible guarantee losses during 2015 and 2016 are as follows:

In thousands of Azerbaijani Manats	Guarantees	Total
Provision for possible guarantee losses at 1 January 2015 Increase in possible guarantee losses during the year	- (5)	(5)
Provision for possible guarantee losses at 31 December 2015	(5)	(5)
Increase in possible guarantee losses during the year	(311)	(311)
Provision for possible guarantee losses at 31 December 2016	(316)	(316)

#### 16 Share Capital

In thousands of Azerbaijani Manats except for number of shares	Number of outstanding shares	Ordinary shares	Total
At 1 January 2015	50,000	50,000	50,000
At 31 December 2015	50,000	50,000	50,000
At 31 December 2016	50,000	50,000	50,000

All ordinary shares have a nominal value of AZN 1,000 per share and rank equally. Each share carries one vote.

As a result of capital contribution, T.C Ziraat Bank Inc. (Republic of Turkey), Ziraat Insurance Inc. (Republic of Turkey) and Ziraat Investment Securities Inc. (Republic of Turkey) owned 99.98%, 0.01% and 0.01% of Bank's share capital respectively.

## 17 Interest Income and Expense

In thousands of Azerbaijani Manats	2016	2015
Interest income		
Loans and advances to customers	4,508	833
Due from banks	3,693	3,321
Guarantees	452	66
Available-for-sale investments	128	566
Total interest income	8,781	4,786
Interest expense		
Due to banks	543	200
Term deposits of legal entities/customer accounts	749	183
Term deposits of individuals/customer accounts	297	8
Others	-	16
Total interest expense	1,589	407
Net interest income	7,192	4,379
18 Fee and Commission Income and Expense	.,	· · · · · · · · · · · · · · · · · · ·
	2016	2015
18 Fee and Commission Income and Expense	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
18 Fee and Commission Income and Expense In thousands of Azerbaijani Manats	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income	2016	2015
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions	<b>2016</b> 523	<b>2015</b>
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions - Cash transactions	<b>2016</b> 523 352	<b>2015</b> 70 37
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions - Cash transactions - Others	<b>2016</b> 523 352 34	<b>2015</b> 70 37 7
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions - Cash transactions - Others  Total fee and commission income	2016 523 352 34 909	2015 70 37 7 114
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions - Cash transactions - Others  Total fee and commission income  In thousands of Azerbaijani Manats  Fee and commission expense - Cash transactions	2016  523 352 34  909  2016	2015 70 37 7 114 2015
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions - Cash transactions - Others  Total fee and commission income  In thousands of Azerbaijani Manats  Fee and commission expense - Cash transactions - Settlement transactions	2016  523 352 34  909  2016	2015 70 37 7 114 2015
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions - Cash transactions - Others  Total fee and commission income  In thousands of Azerbaijani Manats  Fee and commission expense - Cash transactions	2016  523 352 34  909  2016	2015 70 37 7 114 2015
18 Fee and Commission Income and Expense  In thousands of Azerbaijani Manats  Fee and commission income - Settlement transactions - Cash transactions - Others  Total fee and commission income  In thousands of Azerbaijani Manats  Fee and commission expense - Cash transactions - Settlement transactions	2016  523 352 34  909  2016	2015 70 37 7 114 2015

## 19 Administrative and Operating Expenses

In thousands of Azerbaijani Manats	Note	2016	2015
Staff costs and related contribution		2,089	1,441
Depreciation of premises and equipment	11	628	148
Professional fees		243	45
Advertising and marketing expenses		225	52
Operating lease expenses		163	130
Communication expenses		155	115
Repair and maintenance		146	15
Representation expenses		121	50
Payments to the deposit insurance fund		96	-
Office expenses		54	42
Insurance expenses		54	17
Property tax expenses		49	-
Amortisation of intangible assets	11	32	8
Taxes, other than income tax		5	-
Business trip expenses		16	20
Others		104	83
Total administrative and operating expenses		4,180	2,166

Included in staff costs are statutory pension contributions of AZN 317 thousand (2015: 199 thousand).

#### 20 Income Taxes

#### (a) Components of income tax expense

Income tax expense recorded in profit or loss for the year comprises the following:

Income tax expense for the year	(1,521)	(842)
Current income tax expense Deferred income tax (expense)/credit	(1,505) (16)	(879) 37
In thousands of Azerbaijani Manats	2016	2015

## (b) Reconciliation between the tax expense and profit or loss multiplied by applicable tax rate

The income tax rate applicable to the majority of the Bank's 2016 and 2015 income is 20%. Reconciliation between the expected and the actual taxation charge is provided below.

In thousands of Azerbaijani Manats	2016	2015
Profit before tax	7,494	4,153
Theoretical tax charge at statutory rate (20%) - Non-deductible expenses	(1,499) (22)	(831) (11)
Income tax expense for the year	(1,521)	(842)

## (c) Deferred taxes analysed by type of temporary difference

Differences between IFRS and statutory taxation regulations in Azerbaijan give rise to temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and their tax bases. The tax effect of the movements in these temporary differences is detailed below.

In thousands of Azerbaijani Manats	1 January 2015	Credited to profit or loss	31 December 2015
Tax effect of deductible temporary differences Loans and advances to customers	-	21	21
Other liabilities	-	16	16
Net Deferred tax asset	-	37	37

In thousands of Azerbaijani Manats	1 January 2016	Credited/(debited) to profit or loss	31 December 2016
Tax effect of deductible temporary differences Loans and advances to customers Other liabilities	21 16	41 14	62 30
Tax effect of taxable temporary differences Premises and equipment	-	(71)	(71)
Net Deferred tax asset	37	(16)	21

#### 21 Earnings per Share

Basic earnings per share are calculated by dividing the profit or loss attributable to owners of the Bank by the weighted average number of ordinary shares in issue during the year.

The Bank has no dilutive potential ordinary shares; therefore, the diluted earnings per share equal the basic earnings per share.

Earnings per share are calculated as follows:

In thousands of Azerbaijani Manats, except for number of shares	Note	2016	2015
Profit for the year attributable to ordinary shareholders (thousands)		5,973	3,311
Weighted average number of ordinary shares in issue (thousands)	16	50	50
Earnings per ordinary share (expressed in AZN per share)		119.46	66.22

# 22 Financial Risk Management

The risk management function within the Bank is carried out in respect of financial risks, operational risks and legal risks. Financial risk comprises market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational and legal risk management functions are intended to ensure proper functioning of internal policies and procedures, in order to minimise operational and legal risks.

*Credit risk.* The Bank takes on exposure to credit risk, which is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Exposure to credit risk arises

as a result of the Bank's lending and other transactions with counterparties giving rise to financial assets including likelihood that borrower or counterparty fails to meet their obligations in accordance with agreed terms

The Bank's maximum exposure to credit risk is reflected in the carrying amounts of financial assets on the statement of financial position. For guarantees and commitments to extend credit, the maximum exposure to credit risk is the amount of the commitment. Refer to Note 24. The credit risk is mitigated by collateral and other credit enhancements.

The principal credit risk management methods used is described in the formal Credit Policy adopted and implemented by the Bank. These include the setting of limits and the diversification of the credit portfolio based upon defined criterion (such as industry, duration, related persons, region, etc.). Credits will also be classified at initiation and throughout the life of the loan based upon a risk level determined using best practice rating and scoring systems. Such tools will also be used to establish appropriate provisions for potential losses as necessary. All restrictions and norms issued by the CBAR, related to lending operations, have also been carefully considered and embedded into the Bank's credit policy.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Limits on the level of credit risk by product and industry sector are approved regularly by the Supervisory Board. Such risks are monitored on a revolving basis and are subject to an annual, or more frequent, review.

The Bank established a number of credit committees which are responsible for approving credit limits for individual borrowers:

Type of Loan		Junior Credit Committee	Senior Credit Committee		
Corporate Loans		1,000 thousand USD	1,000 - 2,500 thousand USD		
Canaumar Lagna	Mortgage	250 thousand USD	250 - 1,000 thousand USD		
Consumer Loans Other consumer		150 thousand USD 150 - 500 thousand USD			
These limits may be increased by four times if the loan is collateralized 100% by cash deposit.					

The Supervisory Board reviews and approves limits above USD 2,500 thousand and USD 1,000 thousand up to 20% of tier 1 capital for corporate and retail loans respectively.

Loan applications originated by the relevant client relationship managers are passed on to the relevant credit committee for approval of the credit limit. Exposure to credit risk is also managed, in part, by obtaining collateral and corporate and personal guarantees. In order to monitor credit risk exposures, regular reports are produced by the credit department and risk department's officers based on a structured analysis focusing on the customer's business and financial performance. Any significant exposure to customers with deteriorating creditworthiness are reported to, and reviewed by, the Management Board. Management monitors and follows up on past due balances.

The Bank's credit department reviews the ageing analysis of outstanding loans and follows up on past due balances. Management, therefore, considers it appropriate to provide ageing and other information about credit risk.

Credit risk for off-balance sheet financial instruments is defined as the possibility of sustaining a loss as the result of another party to a financial instrument failing to perform in accordance with the terms of the contract. The Bank uses the same credit policies in assuming conditional obligations as it does for on-balance sheet financial instruments, through established credit approvals, risk control limits and monitoring procedures.

**Market risk.** The Bank takes on exposure to market risks. Market risks arise from open positions in (a) currency, (b) interest rates and (c) equity products, all of which are exposed to general and specific market movements. Management sets limits on the value of risk that may be accepted, which is monitored on a daily basis. However, the use of this approach does not prevent losses outside of these limits in the event of more significant market movements.

**Currency risk.** In respect of currency risk, management sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily.

The table below summarises the Bank's exposure to foreign currency exchange rate risk at the end of the reporting period:

	At 31 December 2016			At 31	December 2	015
In thousands of Azerbaijani Manats	Monetary financial assets	Monetary financial liabilities	Net position	Monetary financial assets	Monetary financial liabilities	Net position
Azerbaijani Manats US Dollars Euros Turkish Lira Other	56,743 55,785 752 35 148	17,673 51,731 1,406 71 153	39,070 4,054 (654) (36) (5)	48,837 36,375 173 83 11	3,487 31,906 15 2	45,350 4,469 158 81 11
Total	113,463	71,034	42,429	85,479	35,410	50,069

The above analysis includes only monetary assets and liabilities. Investments in equities and non-monetary assets are not considered to give rise to any material currency risk.

The following table presents sensitivities of profit or loss and equity to reasonably possible changes in exchange rates applied at the end of the reporting period relative to the functional currency of the Bank, with all other variables held constant:

In thousands of Azerbaijani Manats	At 31 December 2016 Impact on profit or loss	At 31 December 2015 Impact on profit or loss
US Dollar strengthening by 30% US Dollar weakening by 30% Euro strengthening by 30% Euro weakening by 30% Turkish Lira strengthening by 30% Turkish Lira weakening by 30% Other strengthening by 30% Other weakening 30%	1,216 (1,216) (196) 196 (11) 11 (2) 2	1,341 (1,341) 47 (47) 24 (24) 3 (3)
Total	-	

The exposure was calculated only for monetary balances denominated in currencies other than the functional currency of the Bank.

Interest rate risk. The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes, but may reduce or create losses in the event that unexpected movements arise. Management monitors on a daily basis and sets limits on the level of mismatch of interest rate repricing that may be undertaken.

The table below summarises the Bank's exposure to interest rate risks. The table presents the aggregated amounts of the Bank's financial assets and liabilities at carrying amounts, categorised by the earlier of contractual interest repricing or maturity dates:

In thousands of Azerbaijani Manats	Demand and less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year	Total
31 December 2016					
Total financial assets	44,567	13,286	33,544	22,066	113,463
Total financial liabilities	21,596	5,374	32,657	11,407	71,034
Net interest sensitivity gap at 31 December 2016	22,971	7,912	887	10,659	42,429

In thousands of Azerbaijani Manats	Demand and less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year	Total
31 December 2015					
Total financial assets Total financial liabilities	9,234 4,162	64,358 7,586	6,899 23,641	4,988 21	85,479 35,410
Net interest sensitivity gap at 31 December 2015	5,072	56,772	(16,742)	4,967	50,069

At 31 December 2016 and 2015, the Bank did not have financial instruments at variable interest rates.

The Bank monitors interest rates for its financial instruments. The table below summarises interest rates at the respective reporting date based on reports reviewed by key management personnel.

	2016			2015	
AZN	USD	EUR	AZN	USD	EUR
-	-	-	2.00%	-	-
3.00%	8.00%	-	10.00%	7.00%	-
0.00%	9.00%	-	16.00%	16.00%	-
0.00%	5.00%	-		-	-
-	2.50%	-	-	2.00%	-
3.00%	1.00%	1.00%	12.00%	2.00%	-
1.70%	2.60%	2.00%	-	1.00%	1.75%
	3.00% 0.00% 0.00%	AZN USD	AZN USD EUR	AZN USD EUR AZN  2.00% 3.00% 8.00% - 10.00% 0.00% 9.00% - 16.00% 0.00% 5.00%  - 2.50% 3.00% 1.00% 12.00%	AZN USD EUR AZN USD  2.00% - 3.00% 8.00% - 10.00% 7.00% 0.00% 9.00% - 16.00% 16.00% 0.00% 5.00% 2.00% 3.00% 1.00% 1.00% 12.00% 2.00%

The sign "-" in the table above means that the Bank does not have the respective assets or liabilities in the corresponding currency.

The following table presents a sensitivity analysis of interest rate risk, which has been determined based on "reasonably possible changes in the risk variable". The level of these changes is determined by management and is contained within the risk reports provided to key management personnel.

Impact on profit before tax:

	As at Decemb	per 31, 2016	As at Decemb	er 31, 2015	
	Interest rate +1%	Interest rate -1%	Interest rate +1%	Interest rate -1%	
Total financial assets	1,135	(1,135)	855	(855)	
Total financial liabilities	(710)	710	(354)	354	
Net impact on profit before tax	425	(425)	501	(501)	

**Geographical risk concentrations.** The geographical concentration of the Bank's financial assets and liabilities at 31 December 2016 and 2015 is set out below:

In thousands of Azerbaijani Manats	Azerbaijan	OECD	Non-OECD	2016 Total
Financial assets				
Cash and cash equivalents	36,736	7,561	_	44,297
Due from banks	10,898	7,501	_	10,898
Loans and advances to customers	53,724			53,724
Available-for-sale investments	4,540	_	_	4,540
Other financial assets	4,540	-	-	4,540
Other illidricial assets	4 	-	<u>-</u>	4
Total financial assets	105,902	7,561	-	113,463
Financial liabilities				
Due to banks	17.049			17.040
	17,948	0.740	-	17,948
Customer accounts	44,307	8,746	-	53,053
Other financial liabilities	33	-	-	33
Total financial liabilities	62,288	8,746	-	71,034
Net position in on-balance sheet financial				
instruments	43,614	(1,185)	-	42,429
Off-balance sheet commitments	55,712	-	-	55,712
In thousands of Azerbaijani Manats	Azerbaijan	OECD	Non-OECD	2015 Total
				_
Financial assets				
Cash and cash equivalents	11,362	2,055		13,417
Due other banks	53,800	-	7,883	61,683
Loans and advances to customers	10,379	-	-	10,379
Total financial assets	75,541	2,055	7,883	85,479
Figure 1 to 1 t				
Financial liabilities	00.10=			00.405
Due to banks	23,125	-	-	23,125
Customer accounts	12,259	-	-	12,259
Other financial liabilities	26	-	-	26
Total financial liabilities	35,410	-	-	35,410
Net position in on-balance sheet financial				
instruments	40,131	2,055	7,883	50,069
Off-balance sheet related commitments	1,205	-	-	1,205

Liquidity risk. Liquidity risk is the risk that Bank will encounter difficulty in meeting obligations associated with financial liabilities. The Bank is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw-downs, guarantees and from margin and other calls on cash-settled derivative instruments. The Bank does not maintain cash resources to meet all of these needs as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. Liquidity risk is managed by the Assets and Liabilities Committee of the Bank.

The Bank monitors and reports liquidity risk daily, paying particular attention to ensuring that there are optimal levels of cash and cash equivalent instruments to fund increases in assets, unexpected decreases in liabilities, as well as meeting legal requirements, while optimizing the cost of carrying any excess liquidity.

To manage liquidity risk, the Bank performs daily monitoring of future expected cash flows on clients' and banking operations, which forms part of the asset and liability management process. The Bank also has to

comply with minimum levels of liquidity required by the CBAR. This ratio is calculated as the ratio of highly-liquid assets to liabilities payable on demand. The ratio was 206% and 223% at 31 December 2016 and 2015 respectively, whereas the minimum percentage required by the CBAR is 30%.

The Bank seeks to maintain a stable funding base primarily consisting of the bank's funds in CBAR. The liquidity management of the Bank requires consideration of the level of liquid assets necessary to settle obligations as they fall due; maintaining access to a range of funding sources; maintaining funding contingency plans; and monitoring liquidity ratios against regulatory requirements including minimum levels of liquidity required by the CBAR.

The liquidity management of the Bank requires consideration of the level of liquid assets necessary to settle obligations as they fall due; maintaining access to a range of funding sources; maintaining funding contingency plans; and monitoring liquidity ratios against regulatory requirements including minimum levels of liquidity required by the CBAR.

The Treasury Department receives information about the liquidity profile of the financial assets and liabilities. The Treasury Department then provides for an adequate portfolio of short-term liquid assets, largely made up of short-term liquid trading securities, deposits with banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Bank as a whole.

The tables below show liabilities at 31 December 2016 and 2015 by their remaining contractual maturity. The amounts of liabilities disclosed in the maturity table are the contractual undiscounted cash flows, including financial guarantees. Such undiscounted cash flows differ from the amount included in the statement of financial position because the amount in the statement of financial position is based on discounted cash flows.

The table below shows the maturity analysis of non-derivative financial assets at their carrying amounts and based on their contractual maturities, except for assets that are readily saleable if it should be necessary to meet cash outflows on financial liabilities. Such financial assets are included in the maturity analysis based on their expected date of disposal. Impaired loans are included at their carrying amounts net of impairment provisions, and based on the expected timing of cash inflows.

When the amount payable is not fixed, the amount disclosed is determined by reference to the conditions existing at the end of the reporting period. Foreign currency payments are translated using the spot exchange rate at the end of the reporting period.

The maturity analysis of undiscounted financial liabilities at 31 December 2016 is as follows:

In thousands of Azerbaijani Manats	Demand and less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year	Total
Liabilities					
Due to banks	278	184	17,782	-	18,244
Customer accounts	21,462	6,004	15,424	11,992	54,882
Other financial liabilities	33	-	· -	-	33
Gross loan commitments	2,394	-	-	-	2,394
Financial guarantees	53,318	-	-	-	53,318
Total potential future payments for financial obligations	77,485	6,188	33,206	11,992	128,871

The maturity analysis of undiscounted financial liabilities at 31 December 2015 is as follows:

In thousands of Azerbaijani Manats	Demand and less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year	Total
Liabilities					
Due to banks	176	7,554	15,646	-	23,376
Customer accounts	4,044	360	8,116	23	12,543
Other financial liabilities	26	-	-	-	26
Gross loan commitments	133	-	-	-	133
Financial guarantees	1,072	-	-	-	1,072
Total potential future payments for financial obligations	5,451	7,914	23,762	23	37,150

Liquidity requirements to support calls under guarantees and standby letters of credit are considerably less than the amount of the commitment disclosed in the above maturity analysis, because the Bank does not generally expect the third party to draw funds under the agreement. The total outstanding contractual amount of commitments to extend credit as included in the above maturity table does not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being funded.

Customer accounts classified in the above analysis based on contractual maturities. However, in accordance with Civil Code of Azerbaijan Republic, individuals have a right to withdraw their deposits prior to maturity if they forfeit their right to accrued interest.

The Bank does not use the above maturity analysis based on undiscounted contractual maturities of liabilities to manage liquidity. Instead, the Bank monitors expected maturities and the resulting expected liquidity gap as follows:

In thousands of Azerbaijani Manats	Demand and less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year	Total
31 December 2016					
Total financial assets	44,567	13,286	33,544	22,066	113,463
Total financial liabilities	21,596	5,374	32,657	11,407	71,034
Net liquidity gap based on expected					
maturities	22,971	7,912	887	10,659	42,429
In thousands of Azerbaijani Manats	Demand and less than 1 month	From 1 to 6 months	From 6 to 12 months	More than 1 year	Total
31 December 2015					
Total financial assets	9,234	64.358	6,899	4,988	85,479
Total financial liabilities	4,162	7,586	23,641	21	35,410
Net liquidity gap based on expected maturities					

The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Bank. It is unusual for banks ever to be completely matched since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses. The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Bank and its exposure to changes in interest and exchange rates.

Management believes that in spite of a substantial portion of customer accounts being on demand, diversification of these deposits by number and type of depositors, and the past experience of the Bank would indicate that these customer accounts provide a long-term and stable source of funding for the Bank.

## 23 Management of Capital

The Bank's objectives when managing capital is to comply with the capital requirements set by the Central Bank of the Republic of Azerbaijan, to safeguard the Bank's ability to continue as a going concern and to maintain a sufficient capital base to achieve a capital adequacy ratio of at least 10%. Compliance with capital adequacy ratios set by the Central Bank of the Republic of Azerbaijan is monitored monthly with reports outlining their calculation reviewed and signed by the Bank's Financial Director, and the Head of Management Board. Other objectives of capital management are evaluated annually.

Under the current capital requirements, set by the Central Bank of the Republic of Azerbaijan, banks have to: (a) hold the minimum level of regulatory capital of AZN 50,000,000 (b) maintain a ratio of regulatory capital to risk weighted assets ("statutory capital ratio") at or above a prescribed minimum of 10% and (c) maintain a ratio of tier 1 capital to the risk weighted assets (the "tier 1 capital ratio") at or above the prescribed minimum of 5%.

Regulatory capital is based on the Bank's reports prepared under Azerbaijani accounting standards and comprises:

In thousands of Azerbaijani Manats	2016	2015	
Tier 1 Capital			
Share capital	50,000	50,000	
Add retained earnings	3,464	, -	
Less intangible assets	1,205	252	
Total tier 1 capital	52,259	49,748	
Current year profit	5,957	3,459	
Plus: general provision for impairment	892	771	
Total regulatory capital	59,108	53,978	
Risk weighted assets	145,560	116,580	
Capital adequacy ratio	41%	46%	
Tier I Capital to risk weighted assets	36%	43%	

## 24 Contingencies and Commitments

**Legal proceedings.** From time to time and in the normal course of business, claims against the Bank may be received. On the basis of its own estimates and both internal professional advice, management is of the opinion that no material losses will be incurred in respect of claims, and accordingly no provision has been made in these financial statements.

**Tax legislation.** Azerbaijani tax legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Bank may be challenged by the relevant authorities.

The Bank's management believes that its interpretation of the relevant legislation is appropriate and the Bank's tax, currency and customs positions will be sustained. Accordingly, at 31 December 2016 no provision for potential tax liabilities was recorded.

Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods.

**Operating lease commitments.** Where the Bank is the lessee, the future minimum lease payments under non-cancellable operating leases are as follows:

In thousands of Azerbaijani Manats	2016	2015
Not later than 1 year Later than 1 year and not later than 5 years Later than 5 years	96 384 384	91 352 416
Total operating lease commitments	864	859

**Compliance with covenants.** As at 31 December 2016 the Bank was not in breach of any covenants. As at 31 December 2015 and at certain times during the period then ended the Bank was in breach of the ratio stipulated by the Central Bank of Azerbaijan Republic (Percentage of the loans issued to single related party to total loans and advances to customers).

The breach has happened due to the second devaluation of Azerbaijani Manat against major foreign currencies during 2015. Subsequently, the management of the Bank took relevant actions to remedy this incompliance.

The loan issued to the related party was fully paid in 2016 and currently the Bank is not in a breach of CBAR ratio mentioned above.

Credit related commitments. The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate or cash deposits and, therefore, carry less risk than a direct borrowing.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments, if the unused amounts were to be drawn down. However, the likely amount of loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit related commitments, because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments. Outstanding credit related commitments are as follows:

2,394	1,072 133
55,712	1,205
	,

The total outstanding contractual amount of undrawn credit lines and guarantees does not necessarily represent future cash requirements, as these financial instruments may expire or terminate without being funded.

Credit related commitments are denominated in currencies as follows:

In thousands of Azerbaijani Manats	2016	2015	
Azerbaijani Manats	43,523	2	
US Dollars	11,256	521	
Euro	933	682	
Total	55,712	1,205	

#### 25 Fair Value of Financial Instruments

#### (a) Fair values of financial instruments carried at amortised cost.

At 31 December 2016 and 2015, fair values of financial assets and financial liabilities carried at amortised cost approximated their carrying values.

#### (b) The methods and assumptions applied in determining fair values.

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by an active quoted market price. Where quoted market prices were not available, the Bank used valuation techniques. The fair value of unquoted fixed interest rate instruments was estimated based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity.

Fair values analysed by level in the fair value hierarchy and carrying value of assets not measured at fair value are as follows:

In thousands of Azerbaijani Manats	31 December 2016 Level 3 fair value	31 December 2016 Carrying value
FINANCIAL ASSETS		
Due from banks		
- Short-term placements with other banks	10,898	10,898
Loans and advances to customers		
- Corporate loans	46,823	46,823
<ul> <li>Loans to individuals – consumer loans</li> </ul>	353	353
- Loans to individuals – entrepreneurs	7,471	7,471
TOTAL	65,545	65,545
In thousands of Azerbaijani Manats	31 December 2015 Level 3 fair value	31 December 2015 Carrying value
In thousands of Azerbaijani Manats FINANCIAL ASSETS	0. 2000	0. 2000
-	0. 2000	0. 2000
FINANCIAL ASSETS	0. 2000	0. 2000
FINANCIAL ASSETS  Due from banks	Level 3 fair value	Carrying value
FINANCIAL ASSETS  Due from banks - Short-term placements with other banks	Level 3 fair value	Carrying value
FINANCIAL ASSETS  Due from banks - Short-term placements with other banks  Loans and advances to customers	Level 3 fair value 61,683	Carrying value 61,683
FINANCIAL ASSETS  Due from banks - Short-term placements with other banks  Loans and advances to customers - Corporate loans	Level 3 fair value 61,683 9,035	<b>Carrying value</b> 61,683 9,035

Fair values analysed by level in the fair value hierarchy and carrying value of liabilities not measured at fair value are as follows:

In thousands of Azerbaijani Manats	31 December 2016 Level 3 fair value	31 December 2016 Carrying value
FINANCIAL LIABILITIES		
Due to banks	00	00
<ul><li>Correspondent accounts of banks</li><li>Short-term placements of other banks</li></ul>	99 17,849	99 17,849
Customer accounts		
- Current/settlement accounts of state and public organisations	526	526
Current/settlement accounts of other legal entities	14,874	14,874
- Term deposits of other legal entities	15,613	15,613
- Current/demand accounts of individuals	4,835	4,835
- Term deposits of individuals	17,205	17,205
Other financial liabilities	33	33
TOTAL	71,034	71,034

In thousands of Azerbaijani Manats	31 December 2015 Level 3 fair value	31 December 2015 Carrying value
FINANCIAL LIABILITIES		
Due to banks		
<ul> <li>Long-term placements of other banks</li> </ul>	15,703	15,703
- Short-term placements of other banks	7,422	7,422
Customer accounts		
- Current/settlement accounts of state and		
public organisations	452	452
<ul> <li>Current/settlement accounts of other legal</li> </ul>		
entities	1,812	1,812
<ul> <li>Term deposits of other legal entities</li> </ul>	7,533	7,533
<ul> <li>Current/demand accounts of individuals</li> </ul>	1,362	1,362
- Term deposits of individuals	1,100	1,100
Other financial liabilities	26	26
TOTAL	35,410	35,410

#### 26 Presentation of Financial Instruments by Measurement Category

For the purposes of measurement, IAS 39 "Financial Instruments: Recognition and Measurement", classifies financial assets into the following categories: (a) loans and receivables; (b) available-for-sale financial assets; (c) financial assets held to maturity and (d) financial assets at fair value through profit or loss ("FVTPL"). Financial assets at fair value through profit or loss have two sub-categories: (i) assets designated as such upon initial recognition, and (ii) those classified as held for trading. All of the Bank's financial assets fall in the loans and receivables. All of the Bank's financial liabilities were carried at amortised cost.

## 27 Related Party Transactions

Parties are generally considered to be related if the parties are under common control, or one party has the ability to control the other party or can exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

At 31 December 2016, the outstanding balances with related parties were as follows:

In thousands of Azerbaijani Manats	Parent company	Other related parties	Key management personnel
Due from banks (contractual interest rate 3%)	-	-	-
Current accounts	-	-	3
Cash and cash equivalents	7,138	-	-

## At 31 December 2015, the outstanding balances with related parties were as follows:

In thousands of Azerbaijani Manats	Parent company	Other related parties	Key management personnel
Due from banks (contractual interest rate 3%) Current accounts Cash and cash equivalents	-	7,833	-
	-	-	41
	2,055	-	-

The income and expense items with related parties for 2016 were as follows:	The income	e and expense	items with rela	ited parties for	2016 were a	as follows:
---	------------	---------------	-----------------	------------------	-------------	-------------

In thousands of Azerbaijani Manats	Parent company	Other related parties	Key management personnel
Interest income	-	-	8
Administrative and other operating expenses	-	156	

The income and expense items with related parties for 2015 were as follows:

In thousands of Azerbaijani Manats	Parent company	Other related parties	Key management personnel
Interest income		86	-
Administrative and other operating expenses		-	31

# At 31 December 2016 and 2015, other rights and obligations with related parties were as follows:

In thousands of Azerbaijani Manats	Parent company	Other related parties	Key management personnel
Guarantees issued by the Bank at the year end	40,099	-	-

## Aggregate amounts lent to and repaid by related parties during 2016 were:

In thousands of Azerbaijani Manats	Parent company	Other related parties	Key management personnel
Amounts lent to related parties during the year	-	-	-

#### Aggregate amounts lent to and repaid by related parties during 2015 were:

In thousands of Azerbaijani Manats	Parent company	Other related parties	Key management personnel
Amounts lent to related parties during the year	-	7,833	-

#### Key management compensation is presented below:

	2016		2015	
In thousands of Azerbaijani Manats	Expense	Accrued liability	Expense	Accrued liability
Short-term benefits: - Salaries	364	42	315	19
Total	364	42	315	19

Compensation paid to thirteen key management personnel, which comprises the executive management of the Bank, is made up of a contractual salary and an annual bonus. The total executive management's compensation is included in operating expenses in the statement of profit or loss and other comprehensive income.